## 04.Global Literacy Seminar II (川上).xlsx

授業日程表							
回	月日	時間	場所	実施方式	テーマ	内容	
1	11.1(月)	17:00 - 18:30	国際交流ラウンジ	対面	<ul><li>Self Introduction</li><li>Class Introduction</li></ul>	<ul><li>Self introductions</li><li>What is negotiation? / The ten rules of negotiation</li></ul>	
2	11.8(月)	"	国際交流ラウンジ	11	· Preparing to Negotiate	<ul> <li>Asking for opinions</li> <li>Giving opinions and reasons</li> <li>Responding to opinions (agreeing &amp; disagreeing)</li> <li>Prioritizing: HIT and SMART objectives</li> </ul>	
3	11.15(月)	"	国際交流ラウンジ	"	· Opening the Negotiation	<ul> <li>Welcoming and making introductions</li> <li>Making small talk</li> <li>Setting the agenda and telling interests</li> </ul>	
4	11.22(月)	"	国際交流ラウンジ	"	· Making Proposals	<ul><li>Making proposals</li><li>Accepting &amp; rejecting proposals</li><li>Offering counter-proposals</li></ul>	
5	11.29(月)	"	国際交流ラウンジ	"	· Mid-term Test Written and Interview	· Written and Interview	
6	12.6(月)	"	国際交流ラウンジ	"	· Reaching Agreement	<ul><li>Persuading and bargaining</li><li>Checking understanding</li><li>Clarifying and showing understanding</li></ul>	
7	12.13(月)	"	国際交流ラウンジ	"	· Dealing with Deadlock	<ul><li>Asking &amp; answering questions</li><li>Slowing things down and taking a break</li><li>Body language</li></ul>	
8	12.20(月)	"	国際交流ラウンジ	"	· Concluding the Deal	<ul><li>Summarizing</li><li>Confirming agreement</li><li>Outlining future actions/follow-up</li><li>Thanking and saying good bye</li></ul>	
9	1.17(月)	"	国際交流ラウンジ	"	· Class Summary / Overview	<ul><li>Review points that were difficult</li><li>Negotiation Game</li><li>Feedback</li></ul>	
10	1.24(月)	"	国際交流ラウンジ	"	· Final Test Written and Interview	· Written and Interview	
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Students are expected to do online homework before each class; this homework will prepare students for the class. In class, students should be ready to practice using what they have studied to speak. Class time will be used for communicative activities, maximizing students' speaking time. 島根大学行動指針のフェーズが2以上になった場合、対面を取り止め、オンライン授業に変更する。